

Message Text

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64

ORIGIN NEA-10

INFO OCT-01 ISO-00 L-03 EB-07 COME-00 STR-04 CEA-01 SP-02

H-02 AID-05 CIAE-00 FRB-03 INR-07 NSAE-00 USIA-06

TRSE-00 XMB-02 OPIC-03 CIEP-01 LAB-04 SIL-01 OMB-01

/063 R

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EB/OCA/CM:LAKLIEFORTH

COM/CAGNE:JHEARN

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P R 232203Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

INFO AMEMBASSY ALGIERS

AMEMBASSY AMMAN

USINT BAGHDAD

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY SANA

AMEMBASSY TRIPOLI

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E.O. 11652: N/A

TAGS: BEXP, TC

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SUBJECT: ARAB BOYCOTT: TREATMENT IN EMBASSY HANDOUT

REF: (A) ABU DHABI 2275, (B) ABU DHABI 2062, (C) STATE
207279

1. CONCUR IN EMBASSY RECOMMENDATION THAT LENGTHY STATE-
MENT OF BOYCOTT PRACTICE/U.S. POLICY SUGGESTED REF C NOT
BE INCORPORATED IN EMBASSY'S LOCAL HANDOUT.

2. OUR OBJECTIVE IS TO PROMOTE PRAGMATIC EASING OF BOYCOTT
ENFORCEMENT PRACTICES, INCLUDING SPECIFICALLY THOSE
PRACTICES WHICH DRAW U.S. FIRMS INTO ACTIVE ROLE IN BOYCOTT
ENFORCEMENT (E.G., NEGATIVE CERTIFICATIONS OF ORIGIN).

3. IT IS NOT IN OUR INTEREST TO STIR CONTROVERSY WITHIN
HOST COUNTRIES OVER ISSUE THROUGH LOCAL PUBLICATIONS. AT
THE SAME TIME, IT IS IMPORTANT THAT U.S. FIRMS/BUSINESSMEN
BE MADE AWARE OF U.S. POLICY AND THAT THEY BE ACTIVELY
ENCOURAGED TO AVOID ACTIONS IN FURTHERANCE OF BOYCOTT.

4. WE ARE ENCOURAGED BY NUMBER OF RECENT REPORTS THAT
ROUTINE POSITIVE CERTIFICATIONS OF ORIGIN/CONSULAR IN-
VOICING WITH AND SOMETIMES WITHOUT PRECAUTIONARY LANGUAGE
AGAINST CONFISCATION HAVE BEEN ACCEPTED IN LIEU OF BOYCOTT
CLAUSES IN SHIPPING DOCUMENTS AND AT OTHER STAGES OF
TRANSACTIONS INVOLVING SEVERAL ARAB COUNTRIES.

5. LEBANESE CONSUL GENERAL IN DETROIT LAST WEEK INFORMED
DEPTOFF THAT HIS OFFICE ROUTINELY PROVIDES CONSULAR
INVOICING FOR SHIPMENTS USING POSITIVE CERTIFICATIONS OF
U.S. ORIGIN. HE ADDED THAT BOYCOTT CERTIFICATIONS AND
PRECAUTION AGAINST CONFISCATION CERTIFICATIONS OFTEN ARE
NOT USED (OR REQUIRED) SINCE AS PRACTICAL MATTER SHIPPERS
ARE UNABLE TO USE BLACKLISTED SHIPS TO CARRY GOODS TO
ARAB PORTS AND NO USE OF ISRAELI SHIPS OR TRANSIT OF
ISRAELI PORTS WOULD OCCUR IN ANY CASE. LEBANESE CONGEN
PROVIDES CONSULAR INVOICING SERVICES FOR SHIPMENTS TO
OTHER ARAB COUNTRIES, INCLUDING SAUDI ARABIA, WHICH HAVE
NO REPRESENTATION IN DETROIT. CONSUL GENERAL INDICATED
HE WAS NOT AWARE OF ANY DIFFICULTY IN ACCEPTANCE OF
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LEBANESE CONGEN'S CERTIFICATIONS BY ANY ARAB COUNTRY.

6. POSSIBILITY EXISTS, OF COURSE, THAT CONSULAR INVOICING
PRACTICES VARY WIDELY AMONG ARAB CONSULAR OFFICES IN U.S.
MOVEMENT IN DIRECTION OF LOW-KEY APPROACH OF LEBANESE
CONGEN COULD HELP BY EASING IMPACT OF BOYCOTT ON U.S.
FIRMS.

7. WE ARE INTERESTED IN INFO FROM POSTS ON EXTENT POSITIVE CERTIFICATIONS OF ORIGIN AND PRECAUTIONARY LANGUAGE AGAINST CONFISCATION (I.E., NOT SHIPPED ON ISRAELI VESSELS OR VIA ISRAELI PORTS) ARE GAINING ACCEPTANCE.

8. EMBASSY MAY WISH TO HAVE BOYCOTT POLICY STATEMENT (ALONG LINES OF REF C) PREPARED AS SEPARATE HANDOUT FOR USE WHERE APPROPRIATE OR, ALTERNATIVELY, EMBASSY COULD SUPPLY COPIES OF USDOC EXPORT ADMINISTRATION REGULATIONS FOR SAME PURPOSES. KISSINGER

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